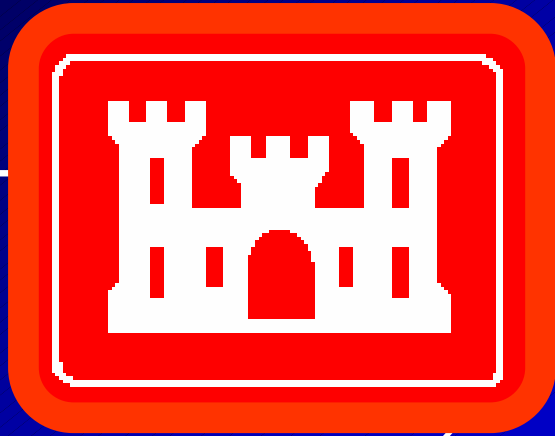


Savannah District

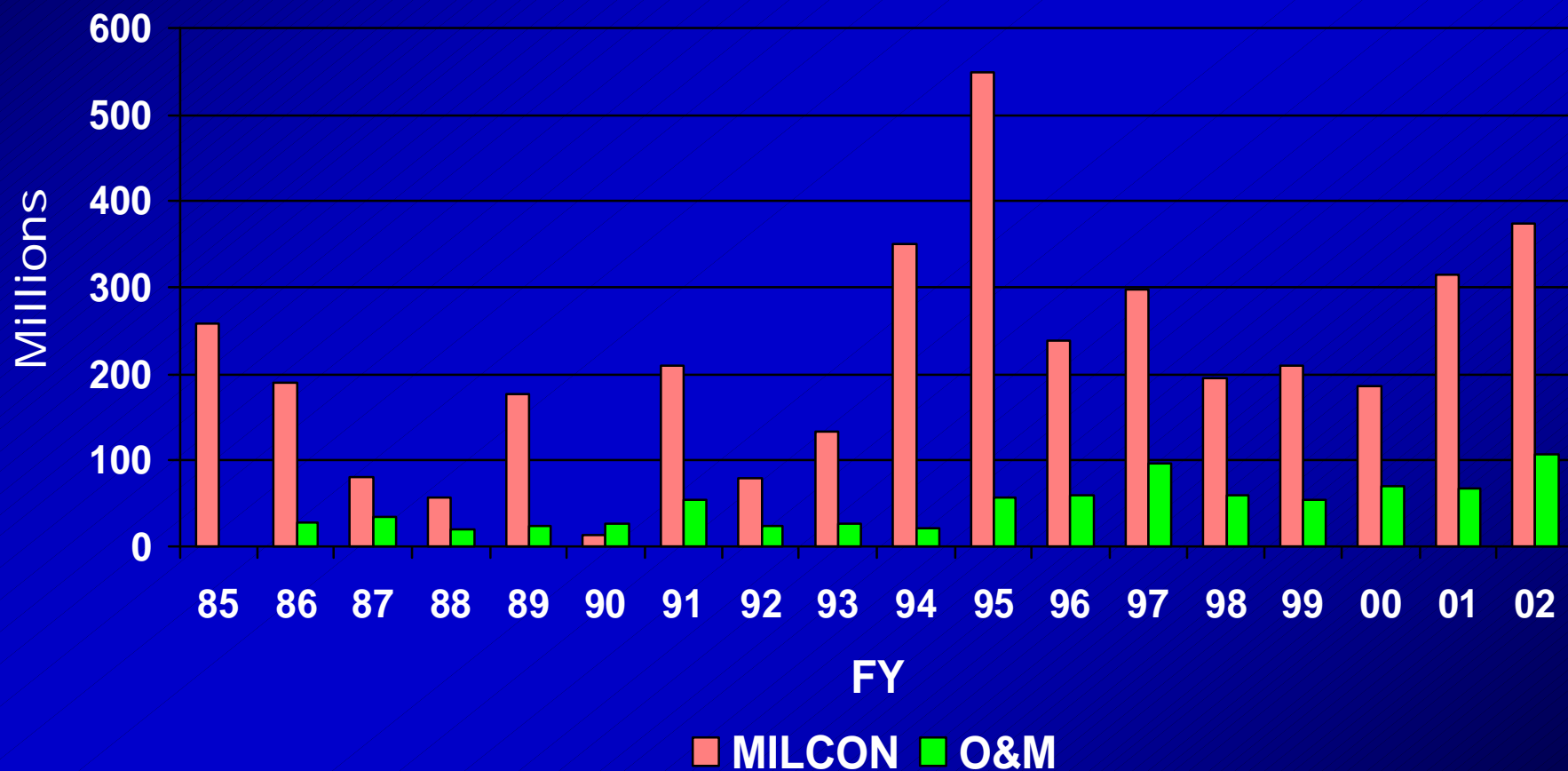
*Presented by
Peter A. Oddi, P.E. PMP
Savannah District
21 February 2003*



Military Program



Military Contract Award Trends





FY 03 Military Program



Ft. Gordon



Army

***\$750 Million
Under Construction***

***\$678 Million
Under Design***



Ft. Bragg



Ft. Stewart 3ID



Ft. Jackson



Ft. Benning





FY 03 Military Program

Air Force

***\$140 Million
Under Construction***

***\$94 Million
Under Design***



Seymour Johnson AFB



Dobbins ARB



Robins AFB



Moody AFB



Pope AFB



Army Program

Summary (\$K)

INSTALLATION	FY-03	FY-04	FY-05	FY-06	FY-07	TOTALS
FT. BRAGG	\$ 158,091	\$ 102,000	\$ 118,000	\$ 180,798	\$ 235,460	\$ 794,349
FT. BENNING	\$ 68,250	\$ 30,000	\$ 72,450	\$ 46,310	\$ 92,354	\$ 309,364
FT. JACKSON	\$ 42,051	\$ -	\$ 29,000	\$ 87,300	\$ 96,307	\$ 254,658
FT. GORDON	\$ -	\$ -	\$ 72,000	\$ -	\$ 4,500	\$ 76,500
FT. MCPHERSON	\$ -	\$ -	\$ -	\$ 8,598	\$ -	\$ 8,598
FT. GILLEM	\$ -	\$ -	\$ 5,500	\$ -		\$ 5,500
FT. STEWART	\$ 2,651	\$ -	\$ 31,500	\$ 50,646	\$ 69,768	\$ 154,565
HUNTER	\$ 26,000	\$ 64,500	\$ -	\$ -		\$ 90,500
MOTSU	\$ -	\$ -	\$ -	\$ 3,050	\$ 25,000	\$ 28,050
TOTALS	\$ 297,043	\$ 196,500	\$ 328,450	\$ 376,702	\$ 523,389	\$ 1,722,084



Air Force Program

Summary (\$K)

INSTALLATION	FY-03	FY-04	FY-05	FY-06	FY-07	TOTALS
ROBINS AFB	\$ 29,400	\$ 27,014	\$ 13,200	\$ 12,700	\$ 37,500	\$ 119,814
DOBBINS ARB	\$ 2,000	\$ -	\$ -	\$ 7,400	\$ 9,747	\$ 19,147
MOODY AFB	\$ -	\$ -	\$ -	\$ 16,748	\$ -	\$ 16,748
POPE AFB	\$ 10,691	\$ 25,200	\$ 10,000	\$ 19,900	\$ 15,400	\$ 81,191
SEYMOUR JOHNSON AFB	\$ -	\$ 11,222	\$ -	\$ 15,800	\$ 11,800	\$ 38,822
TOTALS	\$ 42,091	\$ 63,436	\$ 23,200	\$ 72,548	\$ 74,447	\$ 275,722



DoD Program Summary

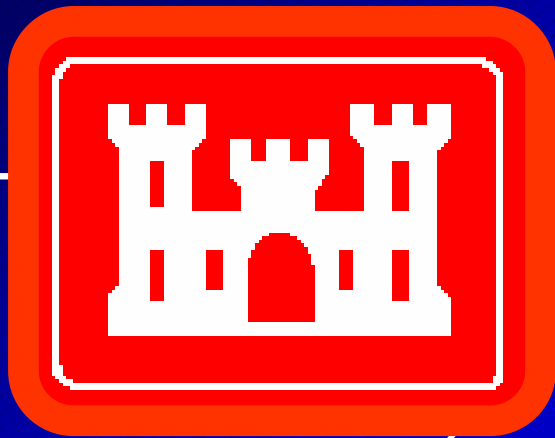
Summary (\$K)

INSTALLATION	FY-03	FY-04	FY-05	FY-06	FY-07	TOTALS
FT. BENNING	\$ -	\$ 2,100	\$ 6,600	\$ -	\$ -	\$ 8,700
FT. BRAGG	\$ 36,302	\$ 36,300	\$ 44,600	\$ -	\$ -	\$ 117,202
HUNTER AAF	\$ 5,900	\$ -	\$ 18,000	\$ 6,900	\$ -	\$ 30,800
FT. STEWART	\$ -	\$ -	\$ -	\$ 6,900	\$ -	\$ 6,900
FT. JACKSON	\$ 2,067	\$ 4,900	\$ -	\$ -	\$ -	\$ 6,967
POPE AFB	\$ 475	\$ -	\$ -	\$ -	\$ -	\$ 475
TOTALS	\$ 44,744	\$ 43,300	\$ 69,200	\$ 13,800	\$ -	\$ 171,044



Military Program Trends

- ◆ *Army Facility Strategy – Vehicle Maintenance Shops, Classrooms, Trainee Barracks, Fitness Centers, Chapels and Reserve Centers*
- ◆ *Transformation of Installation Management (TIM), Privatization and CA Studies*
- ◆ *Continued use of negotiated procurements (LPTA, PPT, D-B & 8(a) negotiated)*
- ◆ *Design-Construct-Commission Initiative*
- ◆ *Programming Charrettes*
- ◆ *Sustainable Design*

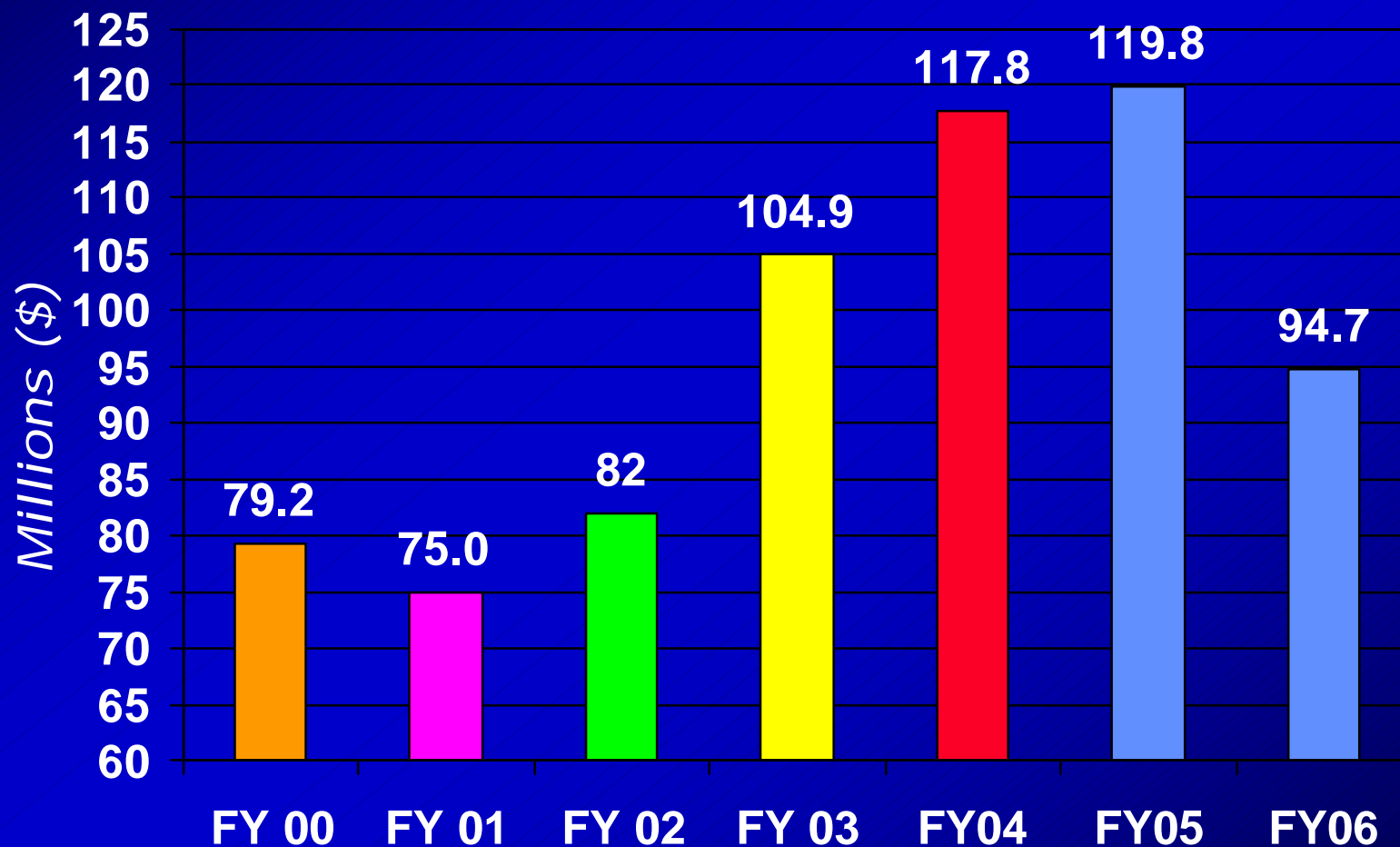


Civil Works Program



Civil Works Program Workload

Estimated Expenditures





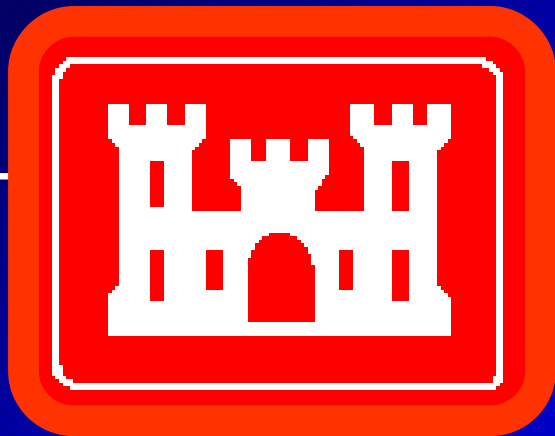
Important Trends in Civil Works

- ◆ *Civil O&M steadily increasing*
- ◆ *Civil General Investigations decreased*
- ◆ *Civil Construction slightly decreased*
- ◆ *Environmental Restoration Projects increasing*
- ◆ *Watershed planning initiatives*



SAS Civil Works 3-5 Year Forecast

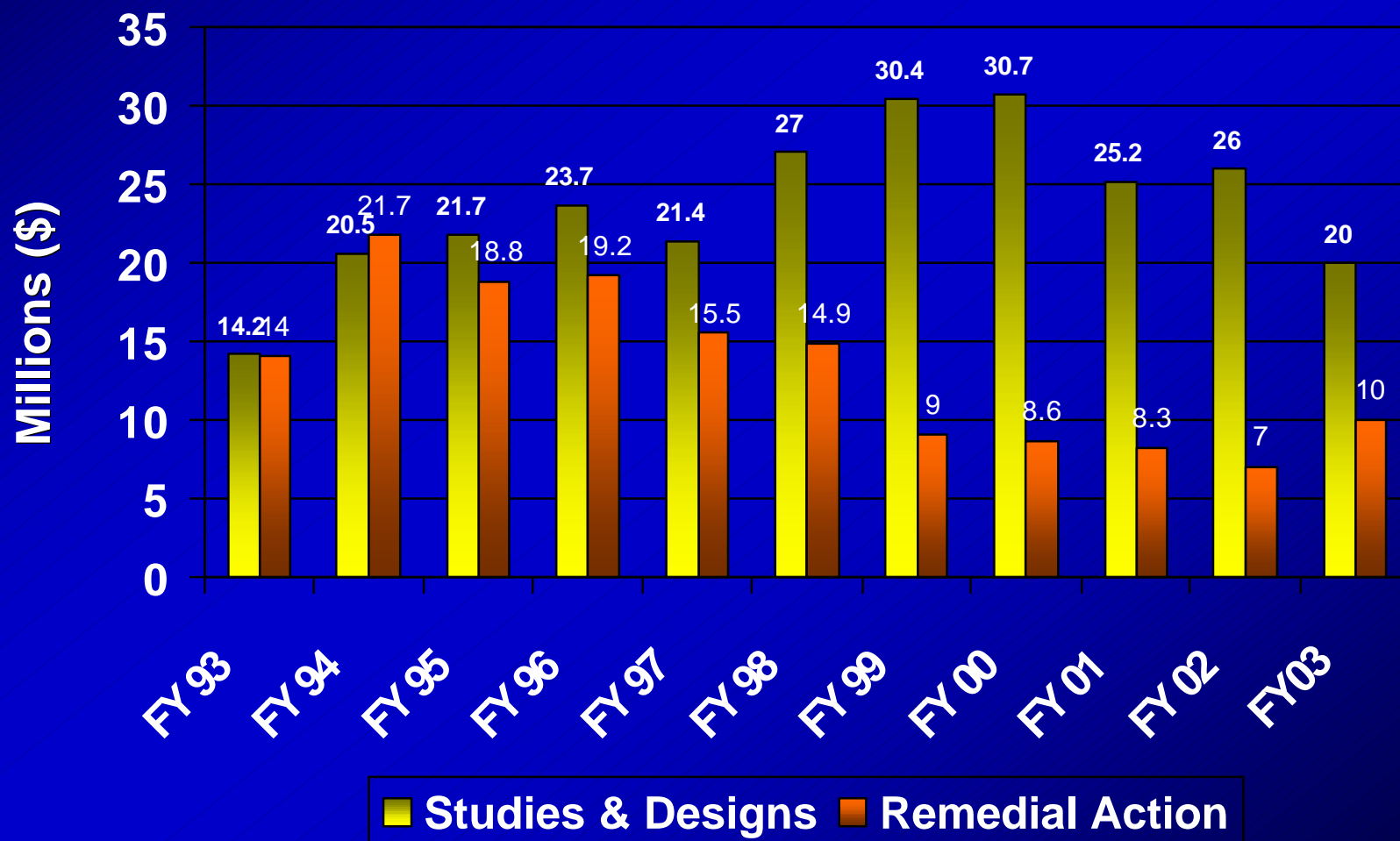
	<i>GI</i>	<i>CG</i>	<i>O&M</i>	<i>CF</i>	<i>Total</i>
◆ FY02	\$2.8	21.2	49.5	8.2	\$ 81.7M
◆ FY03	\$1.2	23.0	53.7	15.0	\$100.1M
◆ FY04	\$1.2	18.0	53.3	15.0	\$112.9M
◆ FY05	\$2.5	42.2	55.0	15.0	\$114.7M
◆ FY06	\$2.6	22.3	56.6	8.0	\$ 89.5M
◆ FY07	\$2.4	25.0	57.0	3.0	\$ 87.4M



Environmental & Interagency and International Services



Environmental Workload





Environmental Workload

◆ *Service Contracting*

- *Sampling, studies, laboratory analysis*
- *Operations & Maintenance*
- *Professional Services*
- *Remediation, removal actions, demolition*
- *Construction/Installation of facilities &/or equipment*

◆ *Architect-Engineer (A-E) Contracting*

- *Investigations, studies*
- *Designs, plans & specs*



Future Environmental Contracts

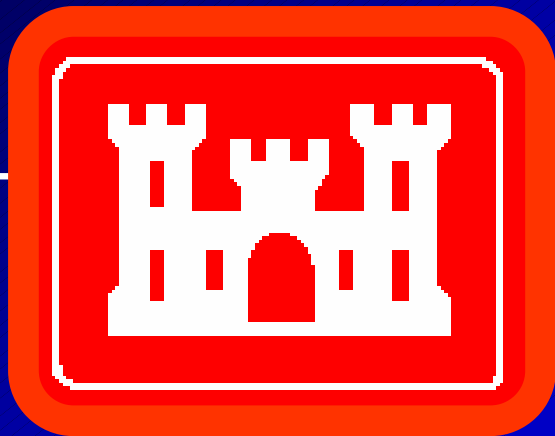
Pending / Future

Service	# Contracts	Type	NAICS (SIC)	Annual Capacity	Contract Term
8(a)	2	IDIQ-FFP	562910 (8744)	\$1M	1 basic + 2 option yrs
SBSA	2	IDIQ-FFP	541620 (8748)	\$2-3M	1 basic + 4 option yrs



Environmental Trends

- ◆ *Continued use of ID/IQ Contracts*
- ◆ *Continued use of Simplified Acquisitions*
- ◆ *Sharing of Contract Resources*
 - *Within South Atlantic Division*
 - *Between USACE Divisions*
- ◆ *Increased workload in Eco-Restoration*
- ◆ *Increased requirement for Water and Wastewater System Assessments & Upgrades*
- ◆ *EPA Brownfields Program gaining momentum nationally*
- ◆ *Increased interest in Fixed Price Remediation Contracts*



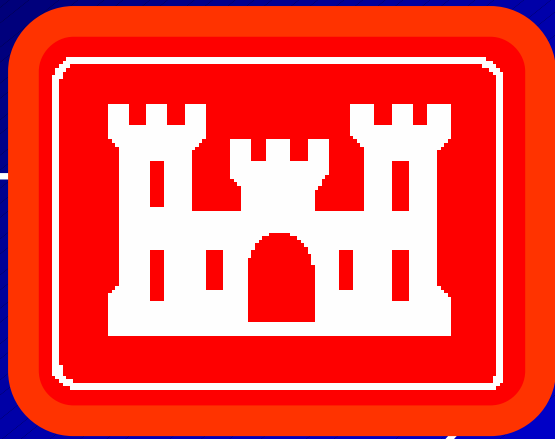
Small & Disadvantaged Business Program



FY 03 Goals

Prime Contracts

◆ Small Business	43.8%
◆ HUBZone SB Set Aside	3.0%
◆ Small Disadvantaged Business	18.0%
◆ Women-Owned Small Business	6.5%
◆ Service-Disabled Veteran-Owned Small Business	3.0%
◆ Historically Black Colleges & Universities, Minority Institutions	12.9%



Contracting Trends



Military Program Acquisition Trends

FY-03 Design Build Forecast in Dollars

◆ *Army* **49%**

◆ *Air Force* **93%**

◆ *DoD* **87%**



Construction Contracting

- ◆ *Continued use of Design-Build projects for both Army and Air Force programs*
- ◆ *Increased use of “Best Value” procurements*
- ◆ *Construction IDIQ & MATOCS Contracts for smaller MILCON and maintenance & repair projects*



Small Business Council Southeastern Area

11 March 2003

Riverfront Marriott

Savannah, GA

POC: Gwen Parker

912-652-5340



Georgia Women's Entrepreneurs Conference & Regional Small Business Procurement Fair

- ***12-13 March 2003***
- ***Riverfront Marriott***
Savannah, GA
- ***Primes can exhibit***

POC: Gwen Parker
912-652-5340



Annual USACE Small Business Conference

- *November 2003*
Arlington, VA
- *Primes can exhibit*
- *<http://www.ncsievents.com/#>*

POC: Gwen Parker
912-652-5340



District Web Site

www.sas.usace.army.mil